

Message Text

UNCLASSIFIED

PAGE 01 SEOUL 03558 280830Z

ACTION EA-12

INFO OCT-01 ISO-00 COME-00 H-02 EB-08 SSO-00 /023 W

-----084317 280833Z /17

O 280808Z APR 78

FM AMEMBASSY SEOUL

TO SECSTATE WASHDC IMMEDIATE 768

UNCLAS SEOUL 3558

E.O. 11652: N/A

TAGS: BEXP, BTRA, BDIS, KS, US

SUBJECT: TRAVEL OF AMERICAN BUSINESSMAN TO RESOLVE TRADE DISPUTE

REF: STATE 108340

1. DEPARTMENT SHOULD INFORM CONGRESSMAN LUGER'S OFFICE AND TOM SHINE EXEC VICE PRES. OF LOGO 7, INDIANAPOLIS, INDIANA THAT HIS FIRM'S PROBLEM IS INSOLUBLE AND THAT NEITHER THIS EMBASSY NOR ROKG WOULD BE ABLE TO ASSIST HIM.

2. ACCORDING TO S.H. KIM OF BUM CHANG, SITUATION APPEARS TO BE AS FOLLOWS: MR. MICHAEL, OF ADICH KOREA, LOGO'S BUYING AGENT IN KOREA, CONTRACTED FOR THE WARMUP SUITS IN NOVEMBER 1977. BUM CHANG REPORTEDLY STIPULATED THAT IT REQUIRED RECEIPT OF LETTER OF CREDIT BY DECEMBER 31, 1977. BUM CHANG, IN ITS DEALINGS WITH ADICH KOREA, DID NOT REPEAT NOT KNOW THE NAME OF THE U.S. CUSTOMER UNTIL LOGO'S L/C ARRIVED ABOUT FEBRUARY 27, 1978. BY THAT TIME ALL 1978 U.S. QUOTA WAS EXHAUSTED AND NO REPTAT NO U.S. QUOTA WILL BE AVAILABLE UNTIL JANUARY 1, 1979. BUM CHANG TURNED THE L/C OVER TO ADICH AFTER RECEIPT AND LATTER PRESUMABLY SOUGHT TO FIND QUOTA FROM OTHER COMPANIES.

3. ACCORDING TO MR. LEE, AN EMPLOYEE AT ADICH KOREA, THE BANK TO BANK CONFIRMATION OF LOGO'S L/C ISSUANCE ARRIVED DECEMBER 28, 1977, BUT THE L/C ITSELF DIDN'T ARRIVE UNTIL MUCH LATER
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 SEOUL 03558 280830Z

AND IS IN THE POSSESSION OF ADICH WHICH HAS NOT BEEN ABLE TO FIND AN ALTERNATIVE SOURCE. MR. LEE BELIEVES THAT BUM CHANG COULD HAVE HELD QUOTA OPEN FOR LOGO, BUT IT GOT A HIGHER PRICE FROM SOME OTHER EXPORTER AND DID NOT GIVE LOGO A CHANCE TO INCREASE ITS BUYING PRICE.

4. EMBASSY HAS VERIFIED WITH KOREA COMMERCIAL ARBITRATION

ASSOCIATION THAT BUM CHANG ACTED PROPERLY AND THAT ADICH AND LOGO HAVE NO RECOURSE.

5. DEPARTMENT SHOULD MAKE CLEAR THAT QUOTA IS GRANTED BY U.S.G. AND ROKG SIMPLY ADMINISTERS IT AND CAN OFFER NO REPEAT NO SOLUTION TO LOGO'S PROBLEM. THERE IS NO MORE QUOTA BECAUSE U.S. DEMAND IS GREAT. QUOTA IS COMMITTED ON THE FIRST DAY OF THE QUOTA YEAR, HENCE BUM CHANG'S CONDITION THAT L/C BE DELIVERED BY DECEMBER 31.
SNEIDER

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 28 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978SEOUL03558
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780181-1140
Format: TEL
From: SEOUL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t1978044/aaaaadai.tel
Line Count: 72
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: dc7b8bab-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 STATE 108340
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2917473
Secure: OPEN
Status: NATIVE
Subject: TRAVEL OF AMERICAN BUSINESSMAN TO RESOLVE TRADE DISPUTE
TAGS: BEXP, BTRA, BDIS, KS, US
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/dc7b8bab-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014